

Beef & Lamb Dashboard – September 2018

Key Market Indicators



The purpose of this quarterly dashboard is to provide an update on key market drivers and indicators for the Beef & Lamb Sector

- A range of **beef & lamb related data** is available within the following section of the **AHDB Beef & Lamb website**:

[AHDB Beef & Lamb Markets](#)

- In addition **AHDB Beef & Lamb** produces a number of **industry related** publications which are available via these website links:

[Cattle & Sheep Weekly](#)

[UK Yearbooks – Cattle and Sheep](#)

[Fertiliser Information](#)

- Or follow us on twitter:
[@AHDB_BeefLamb](#) [@NFUEconomics](#)
- The **NFU** also produces a number of **industry related** publications which are available via this website link:

[NFU Online](#)

- A range of **other dashboards** are available for the following sectors via these links:

[Pig & Poultry](#)

[Dairy](#)

[Arable & Potatoes](#)

- AHDB's Horizon reports examining the **key issues relating to Brexit** are available at this link:

[Horizon Reports](#)

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Beef & Lamb Dashboard

Key Market Indicators



Trends in GB Cattle and Sheep Prices

p/kg	Current Price*	% change 3 months	% change 6 months	% change 12 months
GB Lamb SQQ ** (deadweight)	427.4	-25.1%	-9.1%	-1.3%
GB All Prime Cattle (deadweight)	359.3	-1.9%	1.2%	-3.3%
GB All Cull Cow (deadweight)	229.0	-12.4%	-9.2%	-9.1%

(Source: AHDB)

**SQQ: Standard Quality Quotation for lambs 12-21.5kg deadweight.

**SQQ: Jan-Apr: OSL; May: weighted average; Jun-Dec: NSL

*Aug 18

International Prices

£/tonne dw	Current Price	% change 3 months	% change 6 months	% change 12 months
EU 28 Young Bull (R3)* (Source: EU Commission)	3319.5	0.1%	-3.5%	-4.8%
US Nebraska Steer** (liveweight) (Source: USDA)	1881.3	-0.8%	-5.2%	-6.1%
EU 28 Heavy Lamb* (Source: EU Commission)	4212.2	-22.0%	-9.9%	-8.5%
AHDB Global Beef Export***† (Source: AHDB/IHS Maritime & Trade – Global Trade Atlas®)	4324.3	7.4%	9.0%	2.7%
NZ Lamb Export**^ (Source: IHS Maritime & Trade – Global Trade Atlas®/Statistics New Zealand)	4967.8	+2.2%	+3.4%	-2.7%

†Global beef export price is based on the average export price from Australia, Brazil & US

^NZ Lamb Export Price is net weight.

*Aug 18 **Jul 18

Trade Data

000 tonnes	Imports		Exports	
	2018*	2017*	2018*	2017*
UK Beef (fresh/frozen)	158.8	150.7	63.7	57.4
UK Sheep Meat (fresh/frozen)	53.1	53.6	41.3	47.8

(Source: IHS Maritime & Trade – Global Trade Atlas®/HMRC)

*Jan - Jul

UK Beef/Veal and Sheep Meat Production

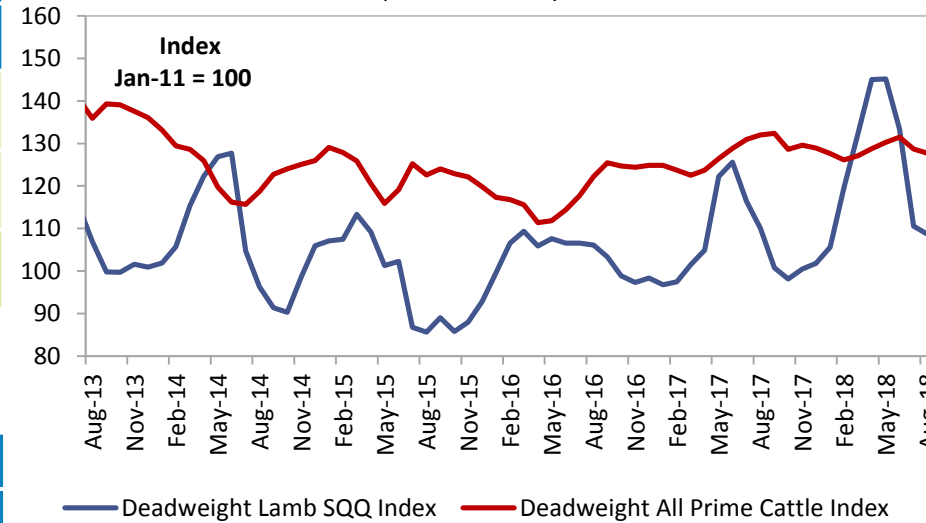
000 tonnes	2018*	2017*	% change
UK Beef and Veal	604.9	593.1	+2.0%
UK Sheep Meat	181.2	188.8	-4.0%

(Source: Defra)

*Jan - Aug

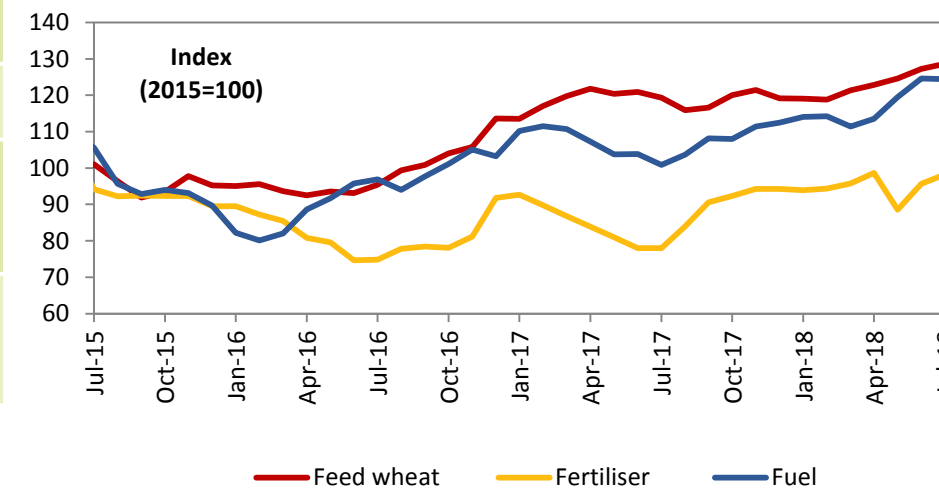
GB Deadweight SQQ and Cattle Price

(Source: AHDB)



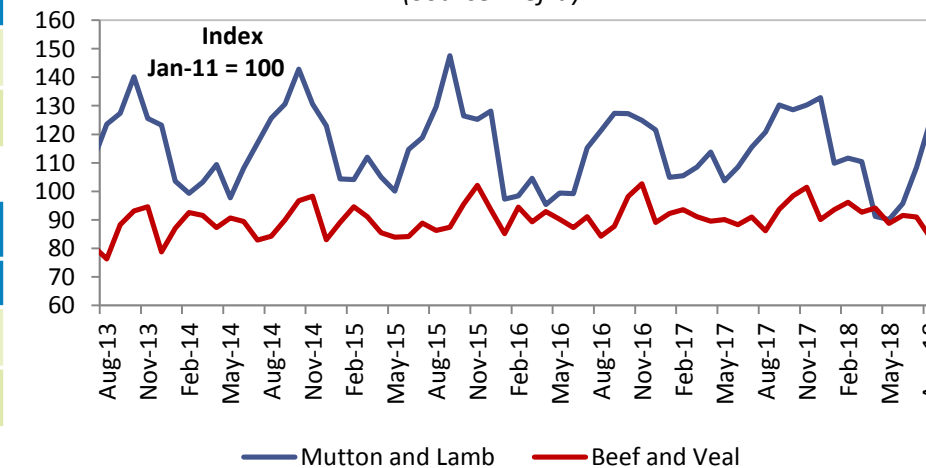
Inputs Watch

(Source: Defra)



UK Sheep Meat, Beef and Veal Production

(Source: Defra)



Demand Trends

- According to Kantar Worldpanel, the volume of beef sold in the year to 9 September was down 2.4% on the previous year, to nearly 281,000 tonnes. Although the average price increased (+1.5%), overall spend was down 0.9% on the year. Shoppers bought beef less frequently and bought less per shopping trip, though the number of households buying beef was up 1.3%. Spend over the last 12 weeks was down 5.1%, driven by a fall in volume bought per buyer. Beef roasting joints contributed to 54% of the declines, beef mince 29%, outweighing gains seen for beef frying/grilling.
- The average price of lamb increasing by 6.3% over the last year has impacted sales with a 7.7% drop in the volume of lamb sold. This was driven by a fall in how often people bought lamb but also in the number of households buying into the category. Chops, steaks and leg roasting joints contributed the biggest declines in annual volume sales but all cuts are seeing a negative performance. In the last quarter, the struggle in retail sales was more stark with volumes sold down 12.8% compared to the same period last year. The number of buyers was down 10.2% to just under 7.4 million.

Sector Composition

Number of head	June 2018	June 2017	% Change
England – Cattle and calves (Source: Defra)	5,372,241	5,417,967	-0.9%
England – Sheep and lambs (Source: Defra)	15,650,619	15,756,946	-0.7%

Industry Outlook

- Following a very challenging summer with a large period of dry weather, fodder stocks are reported as being very low across the country as we enter the winter housing period. This combined with actions from other member states, including directly funding fodder imports, will place additional pressure on the UK forage market. Having the potential to increase UK beef and lamb producers winter feed costs.
- The dry summer has also resulted in challenging conditions for growth, with reports of both beef and lambs being slow to finish of grass alone, with many introducing additional feed to secure growth rates.

Horizon Scan

- The recent no deal technical notices further highlight the risks of a no deal situation to the beef and lamb sector. Without third country listed status, which requires approval from the EU, no exports will be allowed to enter the EU for animal or animal products from the UK. Currently the timescale for securing approval is unknown but the NFU understands it could take a number of months.
- In comparison imports will not be disrupted to the same degree. Under a no deal scenario the UK will have to switch to a UK import notification system, which providing this system is functional, imported product will continue to enter the UK as it does now undisrupted.
- The combination of the above has the potential to have severe implications for the domestic beef and lamb market in the case of a no deal scenario.